



Rich Galzarano
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Business Philosophy

Most of my client concerns begin with how to most effectively manage their monthly cash flow. Specifically, how to balance their money amongst debt, savings, retirement, insurance, or specific financial goals. My mission is to help provide custom tailored solutions that will give actionable advice on how to improve these areas. My objective is to help improve a clients financial situation without any additional out of pocket cash outlay.

Personal

Graduate of Ohio State University, BS
Married to wife Hollie with daughters Stella, Alina,
and cat Loki
Devoted Christian & member of New Life Church in
Gahanna

Qualifications

Licensed to sell life & health insurance and fixed annuities in CO, FL, IL, IN, KS, MI, NC, OH, PA, VA

*Registered to sell securities products in CO, FL, IL, IN, OH, PA

*Investment Advisor Representative of HTK (FINRA Series 6,7, 65, & 63)

Organizations

North Columbus Jaycees
Past President
Board Member
North Columbus Housing Board

Products & Services

- Executive Benefits
- Traditional & Roth IRA setup, Fixed Annuities
- Variable Annuities, Charitable Giving Strategies, Disability Income Insurance, Estate Conservation Strategies, Education Funding
- IRA Consolidation / Rollovers
- Long term care insurance
- Term Insurance Universal Life Insurance
- Mortgage Protection (through life insurance and disability income insurance)
- Key Man & Executive Bonus insurance Pension payout alternatives
- Pension transfers / rollovers
- Individual Stocks, ETFs, Mutual Funds
- Advisory investment accounts
- Employer retirement plans
- Variable Universal Life Insurance
- Whole Life Insurance
- Index Universal Life

Fun Facts

- Born & raised in suburbs of Pittsburgh, Pa. Both of my grandpas were steel workers.
- Worked for Ohio State football team. Have a 2002 National Championship ring.
- Enjoy golfing and experiencing the beautiful courses in the area
- Flew in a helicopter with no doors over an active volcano

RETIREMENT PLANNING

ESTATE PLANNING

BUSINESS ADVISORY

EMPLOYEE BENEFITS

EDUCATION FUNDING

LIFESTYLE PROTECTION